

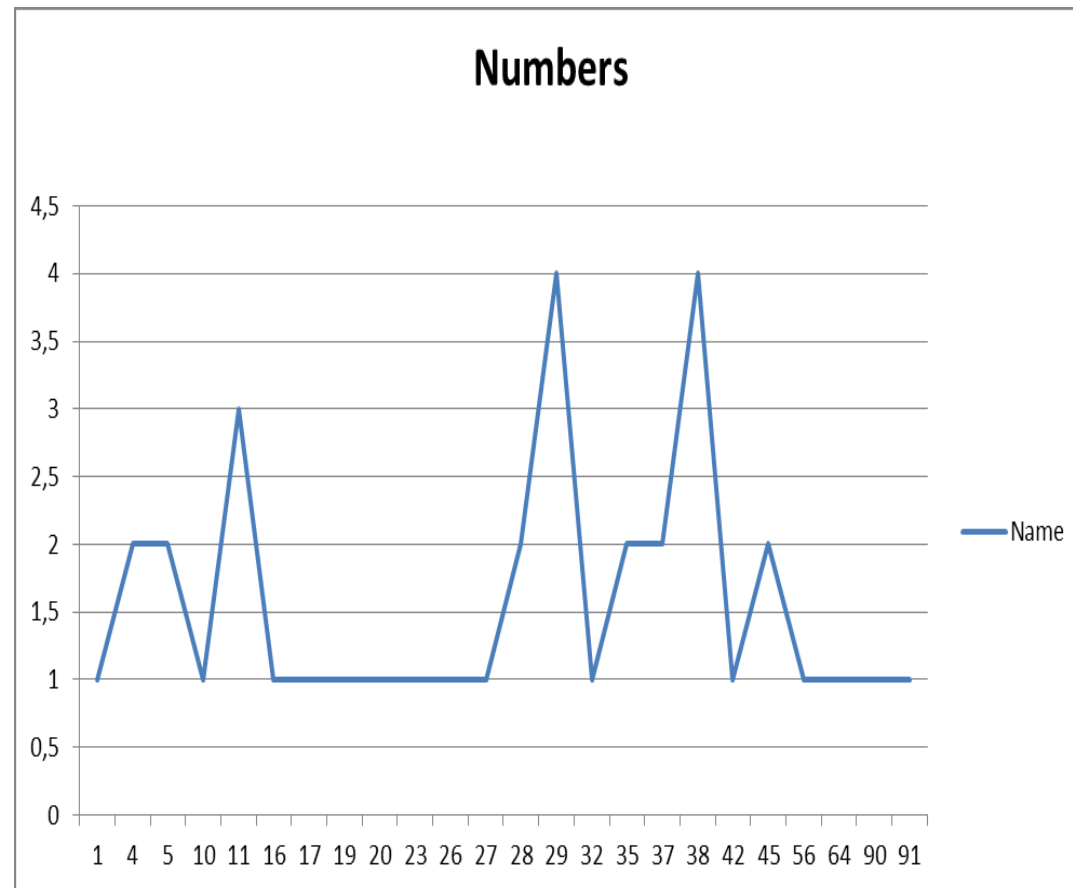
# SF2972 GAME THEORY

## Lecture 3: Finite games I

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The result of the experiment last lecture:



- We note one peak around 37.5, which is three quarters of 50. This is the best reply if one believes that others' bids are uniformly distributed over the whole strategy set.
- We also note a peak around 28. That is the best reply if one believes the others' bid at 37.5.
- The data shows that rationality and the game are not common knowledge in the class. Instead, "level-k" reasoning, for  $k=1$  and  $k=2$ , does a good job in picking the spikes.
- The winning bid was 23.

# 1 Finite normal-form games

- Recall:

**Definition 1.1** A normal-form game is a triplet  $G = \langle I, S, u \rangle$  where

(a)  $I$  is the set of **players**

(b)  $S = \times_{i \in I} S_i$  is the set of **strategy profiles**, and  $S_i$  is the **strategy set of player  $i$**

(c)  $u : S \rightarrow \mathbb{R}^{|I|}$  is the **combined payoff function**, where  $u_i(s) \in \mathbb{R}$  the **payoff to player  $i$  when profile  $s$  is played**

- Such a game is called *finite* if  $S$  is finite

- Let  $G = \langle I, S, u \rangle$  be any finite game
- For each player  $i \in I$  write  $S_i = \{1, 2, \dots, m_i\}$  for the player's (finite) strategy set
- Suppose that each player can randomize over his or her strategy set if he/she likes
- Then the analysis really concerns what we will call *the mixed-strategy extension* of the given game  $G$ , a game  $\tilde{G} = \langle I, \square(S), \tilde{u} \rangle$  with the same player set  $I$ .
- We proceed to first carefully specify  $\square(S)$  and  $\tilde{u}$ , and then to a general analysis of such games  $\tilde{G}$

## 1.1 Mixed strategies

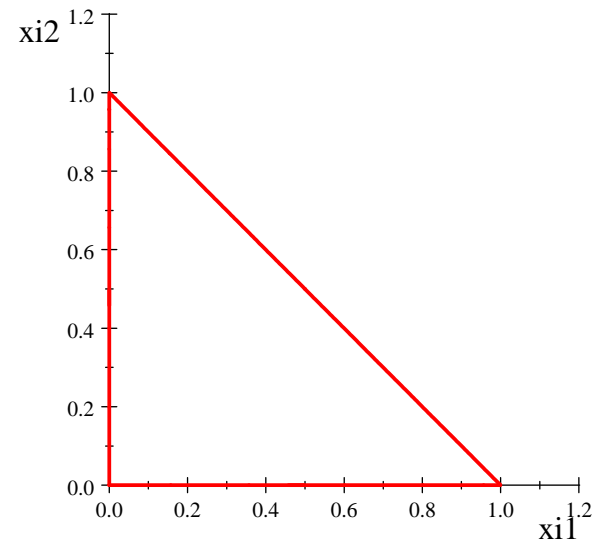
- The *mixed-strategy set* for player  $i$  is the set  $\Delta_i = \Delta(S_i)$  of probability distributions over  $S_i$ :

$$\Delta(S_i) = \{x_i \in \mathbb{R}_+^{m_i} : \sum_{h=1}^{m_i} x_{ih} = 1\}$$

where  $h = 1, 2, \dots, m_i \in S_i$  are  $i$ 's pure strategies. (Hence, for  $s_i = h$  we write  $x_i(s_i) = x_{ih}$ .)

- The *vertices* of  $\Delta_i$  are the *unit vectors*,  $e_i^h \in \mathbb{R}^{m_i}$  with all components except  $h$  being zero. We interpret the mixed strategy  $e_i^h \in \Delta_i$  as *playing pure strategy  $h$*  (using it with probability one)
- The (relative) *interior*:  $\text{int}(\Delta_i) = \{x_i \in \Delta_i : x_{ih} > 0 \forall h \in S_i\}$ . These are player  $i$ 's *interior* or *completely mixed* strategies

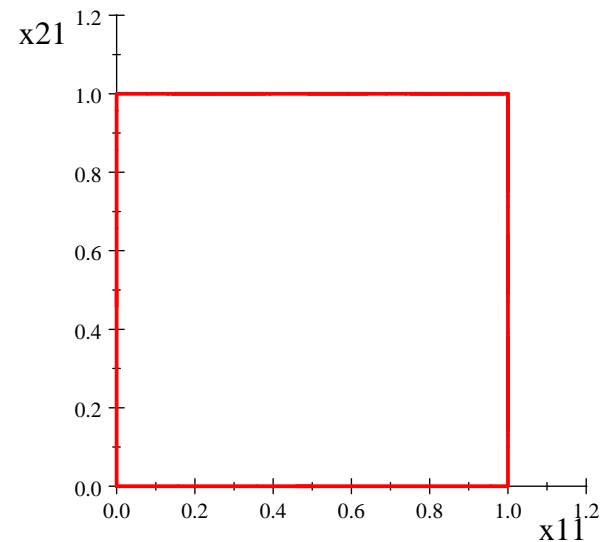
Example:  $m_i = 3$



- A mixed-strategy *profile*  $x = (x_1, \dots, x_n)$  is a vector of mixed strategies, one mixed strategy for each player. We write this set as

$$\square(S) = \times_{i \in I} \Delta_i = \times_{i \in I} \Delta(S_i)$$

- Example:  $n = m_1 = m_2 = 2$





- Can you draw a picture of  $\square(S)$  when  $n = m_2 = 2$  and  $m_1 = 3$ ?  
(Note that  $\square(S)$  then lives in  $\mathbb{R}^5$ !)

- For each mixed-strategy profile  $x \in \square(S)$  and player  $i \in I$ , let  $\tilde{u}_i(x) \in \mathbb{R}$  be the *expected value* of the payoff function  $u_i$  when players use their mixed strategies in  $x$  :

$$\tilde{u}_i(x) = \mathbb{E}[u_i(s) \mid x] = \sum_{s \in S} \left( \prod_{j=1}^n x_j(s_j) \right) u_i(s)$$

- This completely specifies  $\tilde{G} = \langle I, \square(S), \tilde{u} \rangle$ , the mixed-strategy extension of any given finite game  $G = \langle I, S, u \rangle$

## 1.2 Existence of Nash equilibrium

- We note that in  $\tilde{G} = \langle I, \square(S), \tilde{u} \rangle$  each player's strategy set,  $\Delta_i$ , is non-empty, convex and compact, and  $\tilde{u}(x)$  is continuous in  $x \in \square(S)$
- Moreover, for each player  $i$ ,  $\tilde{u}_i(x)$  is linear in the player's own mixed strategy,  $x_i$ , for any given strategies used by the other players (when  $x_i$  is viewed as a vector in  $\mathbb{R}^{m_i}$ ):

$$\tilde{u}_i(x_i, x_{-i}) = \sum_{h \in S_i} \tilde{u}_i(e_i^h, x_{-i}) \cdot x_{ih} = a \cdot x_i$$

- ... and all linear functions are quasi-concave!
- Hence, the following is a corollary to last lecture's general existence theorem for Nash equilibrium:

**Theorem 1.1 (Nash, 1950)** *If  $G$  is a finite game, then its mixed-strategy extension  $\tilde{G}$  has at least one Nash equilibrium.*

## 2 Dominance relations

Let  $G$  be any finite game with mixed-strategy extension  $\tilde{G}$

**Definition 2.1**  $x_i^* \in \Delta_i$  strictly dominates  $x_i' \in \Delta_i$  if

$$\tilde{u}_i(x_i^*, x_{-i}) > \tilde{u}_i(x_i', x_{-i}) \text{ for all } x \in \square(S)$$

**Definition 2.2**  $x_i^* \in \Delta_i$  weakly dominates  $x_i' \in \Delta_i$  if

$$\tilde{u}_i(x_i^*, x_{-i}) \geq \tilde{u}_i(x_i', x_{-i}) \text{ for all } x \in \square(S)$$

with  $>$  for some  $x \in \square(S)$

- A strategy that is not weakly dominated is called *undominated*

**Definition 2.3**  $x_i^* \in \Delta_i$  is strictly (weakly) dominant if it (strictly) weakly dominates all strategies  $x_i' \in \Delta_i$ .

- Example: in a Prisoners' dilemma "defect" strictly dominates "cooperate"

### Example 2.1

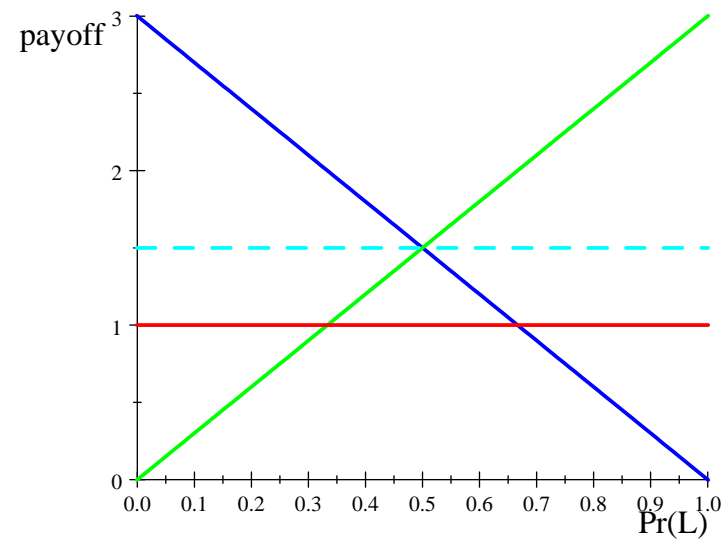
	<i>A</i>	<i>B</i>
<i>A</i>	9, 9	0, 9
<i>B</i>	9, 0	1, 1

*The Nash equilibrium (A,A) gives high payoffs, but both strategies in this equilibrium are weakly dominated!*

*Which strategy would you use, A or B, or a mixture?*

**Example 2.2** *Is any of 1's pure strategies strictly dominated in the following game?*

	<i>L</i>	<i>R</i>
<i>T</i>	3, 0	0, 2
<i>M</i>	0, 1	3, 0
<i>B</i>	1, 4	1, 3





- *Iterated elimination* of strictly dominated pure strategies:

$$G = \begin{bmatrix} 3, 3 & 1, 0 & 6, 1 \\ 0, 1 & 0, 0 & 4, 2 \\ 1, 6 & 2, 4 & 5, 5 \end{bmatrix}$$

- One can show, in general, that the order of elimination of *strictly* dominated strategies does not matter for the end result. The remaining non-empty subset of pure strategies,  $Q_i \subseteq S_i$ , one for each player  $i$ , is the same, irrespective of the order used.

**Definition 2.4** A game is dominance solvable if  $|Q_i| = 1$  for each player  $i$ .

### 3 Best replies

- The  $i$ :th player's *pure-strategy best-reply correspondence*  $\beta_i : \square(S) \rightrightarrows S_i$  is defined by

$$\beta_i(x) = \{h \in S_i : \tilde{u}_i(e_i^h, x_{-i}) \geq \tilde{u}_i(e_i^k, x_{-i}) \forall k \in S_i\}$$

- Mixed strategies cannot give higher payoffs than pure:

$$\beta_i(x) = \{h \in S_i : \tilde{u}_i(e_i^h, x_{-i}) \geq \tilde{u}_i(x'_i, x_{-i}) \forall x'_i \in \Delta_i\}.$$

- The  $i$ :th player's *mixed-strategy best-reply correspondence*  $\tilde{\beta}_i : \square(S) \rightrightarrows \Delta_i$  is defined by:

$$\begin{aligned} \tilde{\beta}_i(x) &= \{x_i^* \in \Delta_i : \tilde{u}_i(x_i^*, x_{-i}) \geq \tilde{u}_i(x'_i, x_{-i}) \forall x'_i \in \Delta_i\} \\ &= \{x_i^* \in \Delta_i : \text{supp}(x_i^*) \subseteq \beta_i(x)\} \end{aligned}$$

where  $\text{supp}(x_i^*)$  is the support of  $x_i^*$ , that is, the subset  $\{h \in S_i : x_{ih}^* > 0\}$

- Note that  $\tilde{\beta}_i(x)$  is a (non-empty) subsimplex!

- The **combined pure BR-correspondence**  $\beta : \square(S) \rightrightarrows S$ :

$$\beta(x) = \times_{i \in I} \beta_i(x)$$

- The **combined mixed BR-correspondence**  $\tilde{\beta} : \square(S) \rightrightarrows \square(S)$ :

$$\tilde{\beta}(x) = \times_{i \in I} \tilde{\beta}_i(x)$$

## 4 Dominance versus best replies

- Pure best replies are evidently *not* strictly dominated
  - But, if a pure strategy is *not* strictly dominated, is it then a best reply to *some* mixed-strategy profile?
- Pure best replies to *interior* strategy profiles are clearly undominated (why?)
  - But, if a pure strategy is undominated, is it then a best reply to *some* interior mixed-strategy profile?

**Proposition 4.1 (Pearce, 1984)** *Let  $G$  be any finite two-player game and let  $s_i \in S_i$  be any strategy for any player  $i \in I$ .*

*(a)  $s_i$  is not strictly dominated iff  $s_i \in \beta_i(x)$  for some  $x \in \square(S)$*

*(b)  $s_i$  is undominated iff  $s_i \in \beta_i(x)$  for some  $x \in \text{int}(\square(S))$*

## 5 Rationalizability

- Let  $G = \langle I, S, u \rangle$  be any finite game and assume:

A1 (*Rationality*): Each player  $i$  forms a probabilistic belief  $p_j^i \in \Delta(S_j)$  about every other player  $j$ 's strategy choice, a belief that does not contradict any information or knowledge that player  $i$  has, and player  $i$  chooses a (pure or mixed) strategy that maximize his or her expected payoff, assuming statistical independence between different players' strategy choices

A2 (*Common Knowledge*): The game  $G$  and the players' rationality (A1) is common knowledge among the players; each player knows  $G$  and that (A1) holds for all players, knows that all players know this, and knows that all players know that all players know this etc. *ad infinitum*.

- Question: What is the logical implication of the joint hypothesis  $[A1 \wedge A2]$ ?
- Answer: *Rationalizability*! A concept defined (independently) by David Pearce and Douglas Bernheim in 1984
- Definition based upon the iterated elimination of pure strategies that are not best replies to any mixed-strategy profile
- Both authors showed that every player  $i$  has a non-empty subset  $R_i \subseteq S_i$  of rationalizable pure strategies
- Recall that  $Q_i \subseteq S_i$  is the player's set of pure strategies that survive the iterated elimination of strictly dominated strategies, and write

$$Q = \times_{i \in I} Q_i \text{ and } R = \times_{i \in I} R_i$$

**Proposition 5.1 (Pearce, 1984)** *Let  $G$  be any finite  $n$ -player game. Then  $R \subseteq Q$ , and  $R = Q$  if  $n = 2$ .*

- Reconsider the introductory examples!



## 6 Nash equilibrium revisited

- Let  $G = \langle I, S, u \rangle$  be any finite game with mixed-strategy extension  $\tilde{G} = \langle I, \square(S), \tilde{u} \rangle$

- Then  $x \in \square(S)$  is a NE of  $\tilde{G}$  iff

$$x \in \tilde{\beta}(x)$$

- Equivalently:

$$x_{ih} > 0 \quad \Rightarrow \quad h \in \beta_i(x) \quad (\forall i \in I, h \in S_i)$$

- All NE are rationalizable:

$$x \in \tilde{\beta}(x) \wedge x_{ih} > 0 \quad \Rightarrow \quad h \in R_i \quad (\forall i \in I, h \in S_i)$$

- While a NE strategy cannot be *strictly* dominated, such a strategy may, as noted above, be weakly dominated

**Definition 6.1** A Nash equilibrium  $x = (x_1, \dots, x_n)$  is **undominated** if no strategy  $x_i$  is weakly dominated.

- Practice how to solve for NE in two-player games!

### Example 6.1 *Coordination games*

	<i>A</i>	<i>B</i>
<i>A</i>	$a_1, b_1$	$0, 0$
<i>B</i>	$0, 0$	$a_2, b_2$

for  $a_1, b_1, a_2, b_2 > 0$ . Three NE. Solve for the mixed NE! Note how each player's equilibrium randomization depends on the **other** player's payoffs (and not at all on the player's own payoffs)! Any completely mixed NE requires indifference:

$$a_1 x_{21} = a_2 x_{22} \quad \wedge \quad b_1 x_{11} = b_2 x_{12} \quad \Rightarrow \quad x_{11}^* = \frac{b_2}{b_1 + b_2} \text{ etc.}$$

**Example 6.2** *Entry-deterrence game: Player 1 has a profitable monopoly in a part of a town, earning 3 million euros per year. Player 2 has a less profitable business in another part of town, earning 1 million euros per year. Both are rational and risk-neutral profit maximizer. One day player 2 has an opportunity to move his business into 1's part of town and set up competition there with player 1. Player 1 threatens to then run a price war against 2, resulting in zero profits for both players. If, however, Player 1 would not run a price war after 2's entry, each would earn 2 million euros after 1 entered 1's territory. Should player 2 enter or not? Should player 1, if 2 enters, fight or not? Write this up as a finite normal-form game and find its (infinitely many) Nash equilibria!*

	<i>E</i>	<i>N</i>
<i>F</i>	0, 0	3, 1
<i>Y</i>	2, 2	3, 1

- We have seen examples of “implausible” Nash equilibria
- Can one discard (some of) those by first principles, by way of using a more refined equilibrium concept?
- Next lecture, we will study two such refinements: *perfection* (Selten, 1975) and *properness* (Myerson, 1978)