

**SF2972 GAME THEORY**  
**Problem set 3**

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February 6, 2017

Do homework exercises 1 to 4 in the lecture slides on matching, plus the following:

A PARTNERSHIP GAME: There are  $n \geq 1$  partners who together own a firm. Each partner  $i$  chooses an effort level  $x_i \geq 0$ , resulting in total profit  $g(y)$  for their firm, where  $y = x_1 + \dots + x_n$  is their aggregate effort. The profit function  $g: \mathbb{R}_+ \rightarrow \mathbb{R}_+$  is continuous with  $g(0) = 0$ , and it is twice differentiable on  $\mathbb{R}_{++}$  with  $g' > 0$ , and  $g'' \leq 0$ . The firm's profit is shared equally by the partners, and each partner's effort gives him or her (quadratic) disutility. The resulting utility level for each partner  $i$  is

$$u_i(x_1, \dots, x_n) = \frac{1}{n} \cdot g(x_1 + \dots + x_n) - x_i^2/2$$

where  $(x_1, \dots, x_n)$  is the effort profile.

- (a) Suppose each partner  $i$  has to decide his or her effort  $x_i$  without observing the others' efforts. Show that the game has exactly one Nash equilibrium, and show that all partners make the same effort,  $x^*$ , in equilibrium. Is the individual equilibrium effort  $x^*$  increasing or decreasing in  $n$ , or is it independent of  $n$ ? Is the aggregate equilibrium effort,  $y^* = nx^*$ , increasing or decreasing in  $n$ , or is it independent of  $n$ ?
- (b) Suppose that the partners can pre-commit to a common effort level,  $x \geq 0$ , the same for all. Let  $\hat{x}$  be the common effort level that maximizes the sum of the partners' utilities. Characterize  $\hat{x}$  in terms of an equation, and compare this level with the equilibrium effort  $x^*$  in (a), for  $n = 1, 2, \dots$ . Are the partners better off now than in the equilibrium in (a)? How does this depend on  $n$ ? Explain!
- (c) Suppose that the interaction in (a) takes place every day,  $t = 0, 1, 2, \dots$  and suppose that all partners each day  $t \geq 1$  can observe all partners' previous efforts. Moreover, assume that each partner strives to maximize the present value of her stream of daily utilities, discounted by the same factor  $\delta \in (0, 1)$ . The resulting utility level for each partner  $i$  is  $(1 - \delta) \cdot \sum_{t=0}^{\infty} \delta^t u_i(x_1(t), \dots, x_n(t))$ . For what range of discount factors  $\delta \in (0, 1)$ , if any, is it possible to induce, in subgame perfect equilibrium, each partner to each day exert the socially optimal effort level,  $\hat{x}$  (see (b)), under the "threat" to punish any deviations by play forever of the daily Nash equilibrium in (a)? Write up the condition on  $\delta$  as an inequality, and motivate it carefully and explain it!

- (d) Now consider the special case of a linear profit function,  $g(y) \equiv y$ . Find explicit solutions for (a)-(c) and discuss how and why these solutions depend on  $n \geq 1$ , the number of partners in the firm.
- (e) For the special case of a linear profit function,  $g(y) \equiv y$ , and with  $n = 2$ : For what range of discount factors  $\delta \in (0, 1)$  is it possible to induce, in subgame perfect equilibrium, each partner to each day exert the socially optimal effort level,  $\hat{x}$  (see (b)), under the threat of (pure-strategy) mutual minmaxing, as in the Fudenberg-Maskin folk theorem for two-player games? Define precisely the behavior strategies that support such outcomes in this game. Compare the range of discount factor with that in (c) (for the linear profit function and  $n = 2$ ).